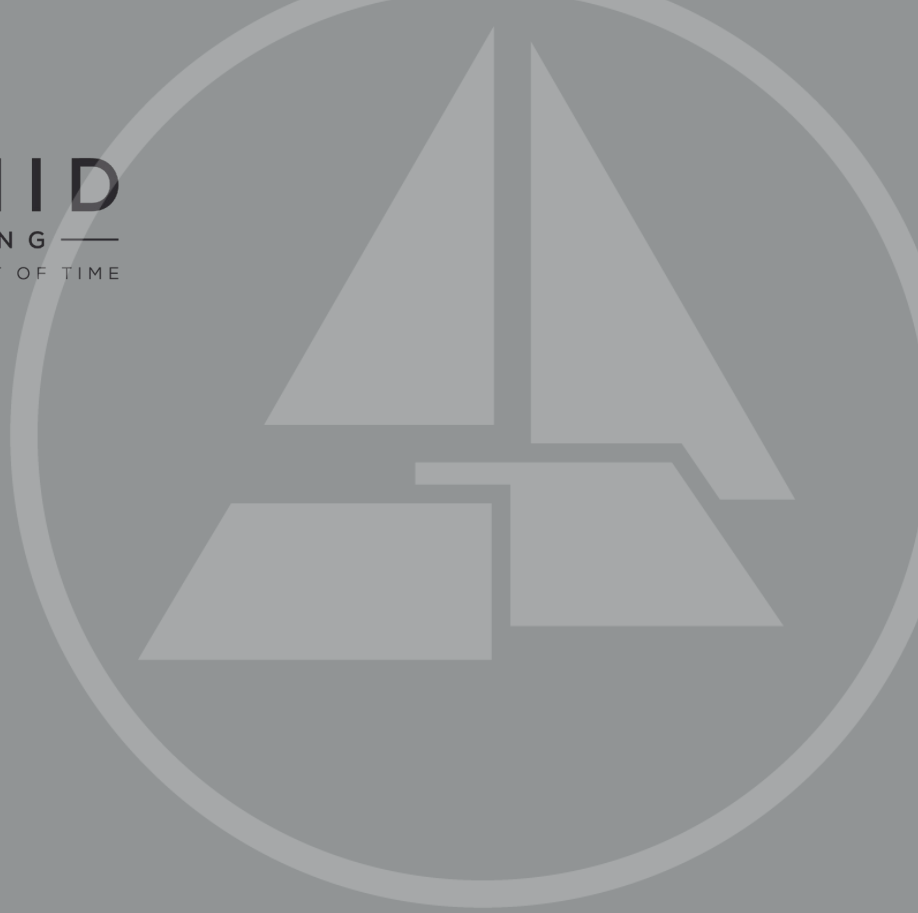




PYRAMID
— CONTRACTING —
BUILT TO STAND THE TEST OF TIME



WELCOME TO OUR NEWSLETTER

Looking Forward to Another Great Year!

As businesses continue to grow they are faced with an increasing need to ensure that employees, employers and business clients continue to feel connected and involved.

We are very proud of the team we have built here at Pyramid Contracting and want all of you to feel like part of the "big picture", with the knowledge of where we are, where we are going and how we plan on getting there.

In our quarterly newsletter we will share news of current and future projects, introduce new team members and discuss details of upcoming events, changes or partnerships.

We hope you stay tuned each quarter and look forward to another great year ahead!

-The Pyramid Team

NEWSLETTER 2019

Issue No. 2 - 4th Quarter - December 06, 2019.



The State of The Pyramid

- BOBBY ALEXANDER, PRESIDENT

As we close 2019, I have a moment to reflect on this year and look to the next. Unemployment is at an all-time low and the stock market is at an all-time high. It's a great time in our country for business. As you can tell, we've been investing heavily in our people and recruitment.

In 2017, with a small staff we performed at a very high level with our first JOC IDIQ at Camp Lejeune. General Construction carried 80% plus of the overall revenue for the firm. In 2018, we added another JOC at Cherry Point, we hired 20+ new associates and geared up for a push into the Federal Arena. The Federal Government shut down for its longest period in history just when we landed our first large competitive IDIQ at FLETC. We were lucky that most of the federal work was in department of defense and we had enough in general construction to carry the firm. Although, we finished flat, our future looked great and we continued to grow our staff and geographic footprint.

In 2019, the first 3 quarters in were just ok in revenues as we landed our largest contract yet and our largest single award job. Again, we leaned forward and continued to seek the best people to join our team and share our vision. In the last quarter of 2019, we billed as much as the first 3 quarters combined and have the largest backlog in our firm's history - \$ 30 Million in future work. We have surpassed 50 of the BEST employees which gives us access to better healthcare and 401k benefits.

I predict 2020 will be "THE YEAR IT HAPPENED" when we reflect on it in future years. I'm very excited to see what the future holds for us all... The State of the Pyramid is very strong! #BUILTTOSTANDTHETESTOFTIME!



Bobby Alexander, PYRAMID PRESIDENT



News

STEVE LARNER EARNS SPECIAL RECOGNITION

Steve Lerner (Camp Lejeune) received special recognition by Matt Boyer, the Air Plans Specialist / Facility Manager at Pope Army Airfield. As the renovation of one of the airfield hangers came to a close, Pyramid received special recognition, specifically highlighting Steve's "outstanding", "exceptional", and "excellent" job.

Great Job Steve!

IN THE WORKS

-JOHNNY JEPPESEN

There will always be irons in the fire

We have submitted a proposal for the first round of a ninety-five million-dollar SATOC. This contract is being solicited by Savannah District Corps of Engineers and will service Ft. Benning and the Southeastern Region. We are hoping to see the second round hit by year end. A one hundred million-dollar MATOC is currently in Sources Sought. This contract is being solicited by Fort Bragg MICC and will be a horizontal construction contract.

We feel we have partners in and around the Fort Bragg area that will enable Pyramid to not only win this contract but execute it with a high level of success.

KIRSTIN REBOLJ CONTINUES TO GROW IN HER NEW ROLE

Kirstin Rebolj (Columbia) has made a successful transition into Project Management for Fort Jackson. Fort Jackson awarded us our first federal contract back on January 7th 2016 and continues to provide us with sole source opportunities ranging from artificial turf installation to providing and installing new furnishings for multiple Chapels across the base. Kirstin has managed these projects, along with the flooring requirements of our IDIQ contract, while still maintaining her role in General Construction with a can-do attitude, skill and confidence.

Thank you, Kirstin!



Federal Construction Update

- KIM SWARTZ. FEDERAL PROGRAM MANAGER

The government's fourth quarter occurs July 1st through September 30th each year and is always a very busy time for Pyramid Contracting. This year was no exception and we were very successful in securing many sole source opportunities. Some of these have come from first time clients, such as NAVFAC SE and USACE Charleston District. We will be working in highly secure areas which will help us build our relevant experience as we continue to grow.

While we work for profit and relevant experience, we also work for CPARS (Contractor Performance Assessment Reviews), as this is a large part of what the government evaluates in their procurement selections. Pyramid has received some of the best CPARS I have seen in my federal contracting career. David Tuttle and his team at the Naval Brig in Charleston received an exemplary rating. Thank you, David! Those of you who represent Pyramid with the clients, end users, inspectors, safety and quality assurance officials make the job of selling Pyramid easy. Thank you all for your hard work and dedication! Here's to another successful year with Team Pyramid!



Kim Swartz, FEDERAL PROGRAM MANAGER

- JOHNNY JEPPESEN. V.P. OF FEDERAL CONSTRUCTION

Pyramid is rapidly expanding down multiple avenues, IDIQ, sole source, hard bid, and we are even surprisingly working as a subcontractor. We currently have offices in North Carolina, South Carolina and Georgia. We've received additional Federal Contracts at Fort Bragg and Joint Base Charleston. Jeff Wells has landed contracts at Leesburg VA (FAA), Charlotte NC (FAA), Shaw AFB, Florida (National Parks Service), and Congaree National Park (National Parks Service). Our backlog is massive but with dedication and planning, we are steadily executing our work at the highest level. Pyramid continues to expand our reputation and have received positive recognition from the government, Contract Officers, Engineers and Subcontractors. This is only possible by your continued hard work and commitment to excellence. Keep up the great work!



Johnny Jeppesen, V.P. of FEDERAL CONSTRUCTION



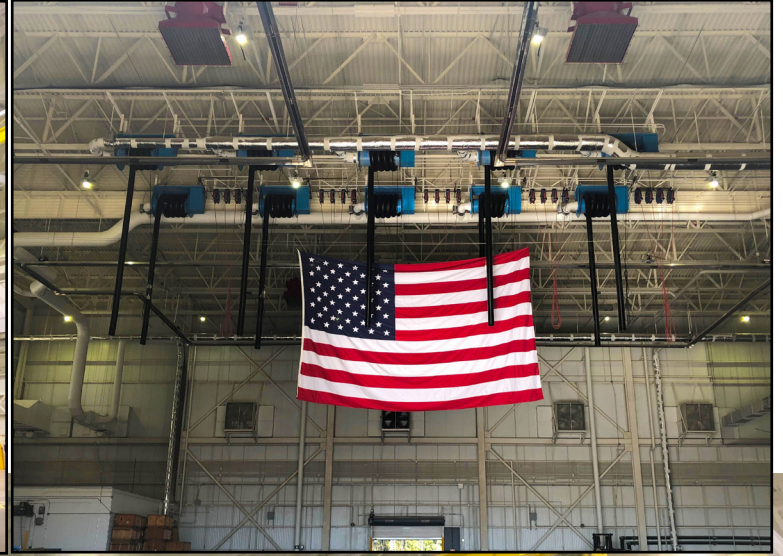
Project Spotlight

W91247-19-C-0021 REPAINT HANGAR BAY CEILING

POPE 741

Lori Higgins, PROJECT MANAGER

Steve Larner, SUPERINTENDENT





Project Spotlight

UNIVERSITY OF S.C. AIKEN MONUMENT WALL

David Tuttle, PROJECT MANAGER



BEFORE



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Project Spotlight

BATESBURG-LEESVILLE ANIMAL HOSPITAL & BOARDING FACILITY

Kirstin Rebolj, PROJECT MANAGER

Paul Artlip, SUPERINTENDENT





Looking Ahead

Pyramid Contracting looks forward to an upcoming repeat-business opportunity with our clients at Columbia Craft Brewing Company, located at 520 Greene Street in downtown Columbia. The project is expected to add a second-floor, 1,000 square-foot rooftop tasting area, and first-floor barrel aging space.



Columbia Craft Brewery - Phase I, 2017

REPEAT BUSINESS

Pyramid Contracting is excited to begin Phase II of a project it originally provided for, now-repeat, Clients.

The original project yielded an enlightening structure that maintained historic and industrial themes. Columbia Craft is one of Columbia's premiere microbreweries.



Safety

The Fall season is upon us, Pyramid Team. That means it's time for employees to schedule their flu-shot.

Let's dispel some rumors:

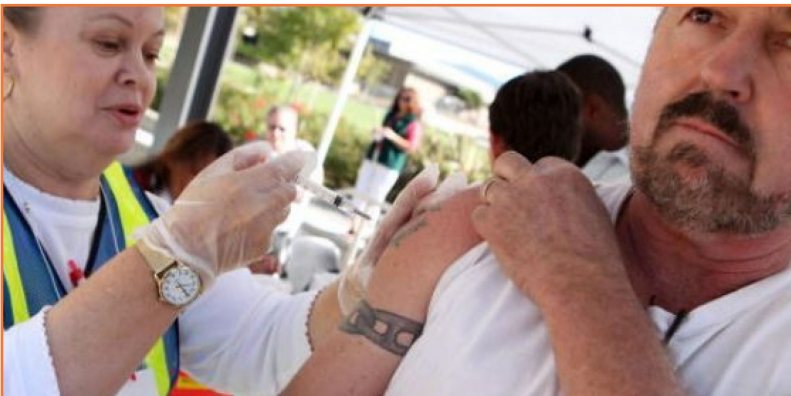
- 1) You can't get the flu from a flu shot. The vaccine is a form of a dead flu virus that will not cause you to get the flu. Sure, there is soreness and maybe some swelling at the injection site. And you may experience some cold like symptoms. This is because you had a vaccine injected into your blood stream. A foreign substance. The body will react to this, but the symptoms are usually over within a few days. Besides, it's better than getting the flu.
- 2) Wash your hands often. Carry a small bottle of hand sanitizer with you and use it after you pump gas, handle shopping carts, carry out the trash, and most importantly when you visit a restroom. Proper hand washing is the most important way to keep from getting germs that can cause the flu.
- 3) Cover your mouth when you sneeze or cough. Germs can be spread onto other objects and have the potential of living for up to 48 hours. Covering your sneezes and coughs is an important way to help prevent the spread of germs also.
- 4) If you do get sick, go to a doctor. There are medications that can lessen the length of time you suffer from the flu. Just remember, there is no quick cure. Follow your doctor's advice.

Staying healthy is important for everyone. Remember what our parents used to say? An ounce of prevention is worth a pound of cure. Or, something like that. Either way, here's wishing you all a healthy fall and winter.

Mike Moss (Corporate Safety Director)

Your Health Is Your Priority!

Pyramid Contracting employees and subcontractors should consider the dangers of the inevitable flu season. Sick employees can lead to project delays.



Update Your Supervisor

For your personal safety and that of your fellow employees, it is important that you update your supervisor on any hazards or risks you witness or encounter at your workplace.



Stay Alert

There are many employees who ignore alerts or advanced warnings, and as a result a number of workplace injuries or fatalities occur.

Don't Cut Corners

Take appropriate precautions while using machinery or any other tool, instead of taking shortcuts. Taking shortcuts is one of the biggest reasons behind workplace injury and loss.



Welcome New Teammates to Pyramid Contracting!

- Bobby Lawson
- Wendee Seawright
- Max Quattlebaum
- Michael Layton
- David Ard
- Corbet Nichols
- Benjamin Jordan
- Tommy Moore
- Tim Vaughan
- Angela O'Neal-Wynn
- Ryan Ward
- Denise McQueen

We Rely On Our Team

"Coming together is a beginning, Staying together is progress, and working together is success."

- Henry Ford



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**2018 South Carolina
8(a) Firm of the Year**

Pyramid Contracting, LLC
Robert Alexander

SBA CERTIFIED 8(a) UNLIMITED GENERAL CONTRACTORS
SDB/DBE/SBE/MBE CERTIFIED

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U.S. Small Business Administration

2018 South Carolina 8(a) Firm of the Year

Robert Alexander
Pyramid Contracting
1108-A Lykes Ln
Irmo, SC 29063

April 4, 2018

Dear Mr. Alexander:

Congratulations! Your firm has been selected as the **2018 South Carolina 8(a) Firm of the Year**. Your impressive work on behalf of small business owners makes you an invaluable asset to the growth and economy of your community, as well as an invaluable asset to our state. The SBA is proud to celebrate this honor with you.

The SBA will celebrate your achievement at our state and national Small Business Week event—the 2018 Salute to Small Business—on Wednesday, May 2nd, at the Columbia Metropolitan Convention Center. The Salute will include the 2018 awards luncheon, where we will present awards, do an award dinner, and you will be honored to receive your award. Such as family members or colleagues to share in the celebration. If there are any special requests and needs for the event, you will be notified in advance. More information on the event can be found at 2018salute.sba.gov.

Finally, in the interest of maximum exposure, we ask that you coordinate all publicity and media outreach with your Public Relations Officer or other South Carolina District Office. Again, congratulations on this honor. Should you have any questions, please contact me. Sincerely, [Signature] Grace Miller, District Director

Presented May 2, 2018



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